



**CARDINAL
SAWS & BLADES**

100 Barren Hill Road, Conshohocken, PA 19428 • Phone: 610-828-6606 • Fax 610-828-7798

DISTRIBUTION APPLICATION

Firm Name _____ Date _____

Street _____ Phone _____

City _____ State/Zip _____

Year Established _____ Sole Proprietorship Partnership Corporation

Principal Suppliers

1. Firm _____ Annual Volumes _____

Address _____ Affiliated since _____

_____ Products sold _____

2. Firm _____ Annual Volumes _____

Address _____ Affiliated since _____

_____ Products sold _____

3. Firm _____ Annual Volumes _____

Address _____ Affiliated since _____

_____ Products sold _____

Number of Outside Salespersons _____ Number of inside salespersons _____

Trading areas covered _____

What is your anticipated volume in Cardinal Diamond Blade Sales? _____

What inventory turnover do you consider necessary? _____ per year

Competitive Brands of Diamond Blades sold in the past? _____

To whom should sale and product information be directed? _____

Approximate percentage of sale volume derived from rentals? _____

Authorized Signature _____

Position and Date _____

Notes _____